

General Equilibrium and the Emergence of (Non) Market Clearing Trading Institutions

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Introduction

► Motivation

◇ Market institution

i.e. trading rules that determine the matching and price formation process.

◇ Market institutions matter

for efficiency, surplus distribution, convergence to market clearing outcome (Plott 1982, Holt 1993, Ausubel and Cranton 2002, Ockenfels and Roth 2002).

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◇ *Because of efficiency reasons, only trading institutions that guarantee market clearing survive in the long run.*

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▶ Questions:

◇ Is there any mechanism that guarantees that existing market institutions support market-clearing outcomes?

◇ If several trading institutions exist, which one survives in the long run?

◇ If traders have to choose between different trading institutions, will they learn to choose a market-clearing (efficient) one?

Does Learning lead to Market-Clearing?

► **Buyers-Sellers Model:** [Alós-Ferrer & Kirchsteiger, 2004.](#)

- ◇ Finite number of potentially biased institutions for trading a [single](#) homogeneous good.
- ◇ Institutions exogenously given
- ◇ Bias: price above or below market-clearing one, implies rationing of long-side.
- ◇ Finite number of [buyers and sellers](#); types exogenous.
- ◇ Myopic behavior: move to institutions currently perceived as best.

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► **Results:**

- ◇ First: In the long run, **a market-clearing institution always survives.**
- ◇ Why? Key Result: When comparing a market-clearing institution with a non-market clearing one, always either buyers or sellers are better off in the market-clearing one.
- ◇ Second: Depending on the details of the dynamics, **non-market clearing institutions might also survive** in the long run.
- ◇ Why? Not always both types of traders are better off in the non-market clearing institution.

Overview of this paper

- ▶ General Equilibrium framework.
- ▶ Pure exchange economy with finitely many traders (not constrained to be buyers or sellers).
- ▶ Finitely many goods.
- ▶ Finitely many institutions per good, one of them market-clearing.
- ▶ The others exhibit **price bias** and **rationing**.
- ▶ Traders are boundedly rational in their choice of institutions, focusing on perceived good results.
- ▶ Will traders learn to coordinate on the various market-clearing institutions?

The Model

The Exchange Economy

- ▶ $i = 1, \dots, N$ traders, $k = 1, \dots, K$ commodities, plus a *numéraire* $k = 0$.
- ▶ Each trader is characterized by **excess demand functions** $x_k^i(p^i)$ where $p^i \in \mathbb{R}_+^K$ is the price vector with which trader i is confronted; prices are measured in units of the *numéraire* good.

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We consider a **very regular economy**.

(A0) For all $i = 1, \dots, N$, $k = 1, \dots, K$, excess demand functions fulfill

- (i) $x_k^i(p^i)$ is differentiable and strictly decreasing in p_k^i ;
- (ii) there exists an $a > 0$ such that for all $p^i \in \mathbb{R}_+^K$, $x_k^i(p^i) > -a$;
No trader can sell short.
- (iii) there exists a $p^i \in \mathbb{R}_+^K$, such that $x_k^i(p^i) < 0$;
Implies positive endowments of every good.
- (iv) if $p^{in} \rightarrow p^i$ where $p^i \neq 0$ and $p_k^i = 0$, then $x_k^i(p^{in}) \rightarrow \infty$;
Fulfilled with strongly monotone preferences.
- (v) for all $k \neq l$, $\frac{\partial x_k^i(p^i)}{\partial p_l} > 0$.
Goods are gross substitutes.

Choice of Institutions

- ▶ Viewed as a (coordination) game.
- ▶ For each good $k \neq 0$ there exists a finite, nonempty set Z_k of institutions at which this good can be traded.
- ▶ Each period, each trader decides for each good the institution at which he wants to trade.
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- ▶ Given a strategy profile $s \in S = \prod_{i=1}^N S^i$, denote by $N(s, z)$ the set of players who have chosen to trade good $k \neq 0$ at institution $z \in Z_k$.
- ▶ We say that an institution z is **empty** given s if $N(s, z) = \emptyset$, and **nonempty** otherwise. The set of all nonempty institutions given s is denoted by $A(s)$.

Biased Institutions - idea

- ▶ At every institution z for commodity k where a trader is active, he wants to trade $x_k^i(p^i)$.
- ▶ There are, however, institutions where one market side is rationed. If e.g. buyers are rationed, they can realize only a fraction of their intended trades, whereas sellers face no restriction.
- ▶ For each good k there is one fully competitive, Walrasian institution $w_k \in Z_k$ such that no rationing takes place.

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- ▶ Commodity 0 is used as the medium of exchange at all institutions for all other commodities and, therefore, there is no rationing for this commodity.
- ▶ In order to close the model, the residual trade is conducted with the numeraire good on its market clearing institution $z = 0$.
- ▶ This idea of a numeraire good which is traded without rationing is taken from Dreze (1975).

Biased Institutions - model

Institution z is characterized by a **rationing parameter** $r_z > 0$.

Let $Z = \{0\} \cup \left(\cup_{k=1}^K Z_k\right)$.

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$$\tilde{x}_z^i(p, s) = \begin{cases} r_z \cdot x_k^i(p^i) & \text{if } r_z \leq 1 \text{ and } x_k^i(p^i) \geq 0 \\ x_k^i(p^i) & \text{if } r_z \leq 1 \text{ and } x_k^i(p^i) \leq 0 \\ \frac{1}{r_z} \cdot x_k^i(p^i) & \text{if } r_z \geq 1 \text{ and } x_k^i(p^i) \leq 0 \\ x_k^i(p^i) & \text{if } r_z \geq 1 \text{ and } x_k^i(p^i) \geq 0 \end{cases}$$

where $z = z(s, i, k) \in Z_k$ is such that $i \in N(s, z)$ and $p_k^i = p_{z(s, i, k)}$. The realized excess demand for the numeraire is given by

$$\tilde{x}_0^i(p, s) = - \sum_{k=1}^K p_{z(s, i, k)} \tilde{x}_{z(s, i, k)}^i(p, s).$$

Note: $r_{w_k} = 1$ for all k , $r_z \neq 1$ for all $z \in Z_k \setminus \{w_k\}$.

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Definition. Given a vector $r = (r_z)_{z \in Z}$ and a strategy profile s , an (r, s) -equilibrium is given by a price vector $p^* = (p_z^*)_{z \in Z}$ such that, for all $k \neq 0$ and for all $z \in Z_k$,

$$(i) \quad \sum_{i \in N(s, z)} \tilde{x}_z^i(p^*, s) = 0,$$

$$(ii) \quad \sum_{i=1, \dots, N} \tilde{x}_0^i(p^*, s) = 0.$$

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Lemma. Assume A0. For every $r = (r_z)_{z \in Z}$ and $s \in S$, there exists a **unique** (r, s) -equilibrium with strictly positive equilibrium prices at every nonempty institution.

...hence institution choice yields a well-defined game.

The Learning Model - Intuition

- ▶ An example of the learning models we have in mind:
Each trader compares the currently observed outcomes at all the nonempty trading institutions and switch with positive probability to those yielding the best outcomes, according to the own utility function.

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 - ◇ First, agents do not take into account the fact that switching from one institution to another affects the market outcome.
 - ◇ Second, in making such simple, virtual utility comparisons, agents neglect the feedback effects that changes in the market outcome for one good has in the outcome for other goods.

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 - ◇ Second, in making such simple, virtual utility comparisons, agents neglect the feedback effects that changes in the market outcome for one good has in the outcome for other goods.
- ▶ This is just an example. We will allow for any rule satisfying some minimal **behavioral assumptions**.

Behavioral Rules (1)

▶ Institution choice through **behavioral rules**.

▶ $B^i : S \rightarrow \Delta S^i$

i.e. given that the current strategy profile is given by s' , $B^i(s')(s^i)$ denotes the probability that trader i will choose the combination of institutions prescribed in s^i next period, for any arbitrary s^i .

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- ▶ Traders might correlate institution choices for different goods.
- ▶ Given an institution $z \in Z_k$, denote further by $B_k^i(s')(z)$ the probability that trader i will choose institution z for good k next period (marginal probability).

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- ▶ Traders might correlate institution choices for different goods.
- ▶ Given an institution $z \in Z_k$, denote further by $B_k^i(s')(z)$ the probability that trader i will choose institution z for good k next period (marginal probability).
- ▶ We assume, when taking a decision, traders only take their previous decision, prices and rationing of nonempty institutions into account.
- ▶ That is, for every nonempty institution, they observe (or care for) only the price and the rationing parameter.
- ▶ That is, given $I(s) = \left[A(s), (p_z(s), r_z)_{z \in A(s)} \right]$, we assume that $B^i(s_1) = B^i(s_2)$ whenever $s_1^i = s_2^i$ and $I(s_1) = I(s_2)$.

Behavioral Rules (2)

- ▶ Given a profile s , we say that trader i **might leave** institution $z \in Z_k$ if $i \in N(s, z)$ but $B_k^i(s)(z) < 1$,
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i.e. the probability that agent i leaves institution z is strictly positive.
- ▶ Behavioral Assumption:
(A1) For every strategy profile s , every good k , every institution $z \in A(s) \cap Z_k$, and every trader $i \in N(s, z)$, trader i might leave z if
 - $\tilde{x}_k^i(s) \geq 0$ and there exists $z' \in Z_k$ with $r_{z'} \geq r_z$ (i.e. buyers are more rationed at z than at z' , if at all rationed) and $p_{z'} \leq p_z$, or
 - $\tilde{x}_k^i(s) \leq 0$ and there exists $z' \in Z_k$ with $r_z \leq r_{z'}$ (i.e. sellers are more rationed at z than at z' , if at all rationed) and $p_{z'} \geq p_z$.
- ▶ **Intuition:** a buyer at a given institution z observes that buyers at another institution z' are less rationed and pay a strictly lower price. A myopic buyer will not expect to become a seller if he switches to z' (by A0). A1 states that the buyer wants to switch either to z' or to some other (maybe even better) institution, with at least some probability.

Behavioral Rules (3)

- ▶ Extend the reasoning in A1 to institutions where the trader is *not too much rationed*.
- ▶ Take a situation where a trader at institution z is not rationed. He observes another institution z' where he would have received a better price, but at the cost of some rationing. Provided that the rationing is moderate compared to the price difference, he wants to switch.

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- ▶ **(A1*)** For every strategy profile s , every good k , and every institution $z \in A(s) \cap Z_k$:
 - (i) Take $p' < p$. Then there exists a $\underline{r}(p', p) < 1$ such that: if $i \in N(s, z)$ with $\tilde{x}_k^i(s) \geq 0$, $p_z = p$, $r_z \geq 1$ and there exists $z' \in Z_k$ with $p_{z'} \leq p'$ and $r_{z'} \geq \underline{r}(p', p)$, then i might leave z .
 - (ii) Take $p' > p$. Then there exists a $\bar{r}(p', p) > 1$ such that: if $i \in N(s, z)$ with $\tilde{x}_k^i(s) \leq 0$, $p_z = p$, $r_z \leq 1$ and there exists $z' \in Z_k$ with $p_{z'} \geq p'$ and $r_{z'} \leq \bar{r}(p', p)$, then i might leave z .

Behavioral Rules (4)

Lemma (1). *Assume A1. Given any strategy profile $s \in S$ such that, for a good k , both the institution w_k and another, not fully competitive $z \in Z_k$ are nonempty, there either all buyers or all sellers in $N(s, z)$ might leave z .*

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Proof. Suppose $r_z < 1$. This implies that, at z , (weak) sellers are not rationed.

If sellers want to leave institution z , the proof is completed.

If some seller wants to stay at institution z with certainty, then by A1(ii) it follows that

$$p_{w_k} < p_z.$$

Since buyers are rationed at institution z but there is no rationing at w_k , A1(i) implies that all (weak) buyers have positive probability to leave institution z .

The proof for $r_z > 1$ is analogous. ■

Behavioral Rules (5)

- ▶ **(A2)** For every strategy profile s , every good k , and every two institutions $z, z' \in Z_k$, we have that, if z is nonempty and z' is empty under s , then

$$B_k^j(s)(z') = 0 \text{ for all } j \in N(s, z).$$

- ▶ **Intuition:** Traders prefer trading over no trading. Hence they never switch to empty institutions.
- ▶ Alternatively, this assumption can be interpreted as an information constraint: empty institutions are not even observed, hence they are not perceived as alternatives.

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Revision opportunities

- ▶ State-dependent, random revision opportunities.

Let $E(i, s)$ denote the event that agent i receives revision opportunity when the current state is s , and let $E^*(i, s) \subseteq E(i, s)$ denote the event that agent s is the only agent receiving revision opportunity in s .

$E(i, s)$: event that trader i receives revision opportunity at profile s .

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- ▶ Assumption **(D)**: $\Pr(E^*(i, s)) > 0$ for every agent i and state s .

Implies that $\Pr(E(i, s)) > 0$, i.e. every agent has strictly positive probability of being able to revise at any given state.

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Implies that $\Pr(E(i, s)) > 0$, i.e. every agent has strictly positive probability of being able to revise at any given state.

- ▶ Encompasses many standard learning models, like those with
 - *independent inertia*: Exogenous, independent, strictly positive probability, that an agent does not revise.
 - *non-simultaneous learning*: only one agent per period has positive probability of revision.
- ▶ $\Pr(E(i, s))$ might also depend e.g. on the difference of payoffs between different institutions (so that unsatisfied traders are more likely to revise), or on idiosyncratic characteristics of the currently chosen institution.

Mistakes / Experiments

- ▶ $(D) + B_i$'s yield a Markov Chain on the (finite) state space S .
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- ▶ $(D) + B_i$'s yield a Markov Chain on the (finite) state space S .
- ▶ Multiplicity of absorbing sets/states, e.g. full coordination on any institution combination.
- ▶ Stability check: small **experimentation probability** $\varepsilon > 0$.
(the “mistakes model” of KMR93, Young 93, etc...)
- ▶ In case of experimentation: institution chosen at random, prob. distribution with full support over institutions.
- ▶ Unique invariant distribution $\mu(\varepsilon)$ with full support on S .
- ▶ limit invariant distribution $\mu^* = \lim_{\varepsilon \rightarrow \infty} \mu(\varepsilon)$
- ▶ **Stochastically stable states**: those in the support of μ^* .
- ▶ Techniques in the proofs: Ellison (2000).

Stability of Walrasian institutions

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Theorem. Under A1, A2, and D, W is stochastically stable.

Rough idea of the proof:

Transitions towards W happen with high probability (few simultaneous mutations).

From any state where $z \neq w_k$ is nonempty, a single mutation puts one trader in w_k . By Lemma 1 and Assumption D, some trader leaves z . Repetition of this argument empties z .

Iteration empties all institutions for good k other than w_k (by A2, none of the empty institutions can become nonempty in the process).

Iteration over goods leads to state W .

Apply Radius/Modified Coradius Theorem in Ellison (00).

Stability of other institutions

Observation: The equilibrium price vector varies continuously with the rationing parameters.

Theorem. Assume $A1, A1^*, A2$, and D . For generic economies, there exist $\underline{r}_k < 1$ and $\bar{r}_k > 1$ for all k such that, if $z_k(r_k)$ is an institution for good k with rationing parameter $r_k \in]\underline{r}_k, \bar{r}_k[$, the state ω where all traders coordinate at the institutions $z_k(r_k)$ for all k is stochastically stable.

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Very rough idea of the proof:

It is relatively simple to reach ω from W .

Start at W and take good 1.

By a continuity argument and $A1^*$, we can find r_1 close enough to 1, there always exists a trader at w_1 who wants to change to $z_1(r_1)$, if only those two institutions for good 1 are nonempty (use $A2$).

Genericity is needed to avoid price ties among equivalent institutions holding different sets of traders.

Conclusion

- ▶ Coordination on the market-clearing institutions is obtained independently of the characteristics of the alternative available trading institutions.
- ▶ This strong stability result shows that the market-clearing “assumption” is justified, to a certain extent.
- ▶ On the other hand, some alternative non market-clearing institutions are also stochastically stable.
- ▶ Nothing guarantees that the actually used trading institutions are efficient - some regulatory interventions might be necessary to improve the functioning of trading institutions.
- ▶ Furthermore, non-market clearing “stable” institutions can be deliberately designed.

On the Evolution of Market Institutions: The Platform Design Paradox

Carlos Alós-Ferrer, Georg Kirchsteiger, Markus Walzl

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- Is there any mechanism that guarantees that actual markets are characterized by efficient institutions?

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- Market designers introduce trading platforms and decide about
 - the trading fees demanded from the traders
 - market clearing properties of the platform
- Competition between platforms - Traders learn which platform to use.
- Will this process lead to the introduction of market clearing institutions?

Related Literature:

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- Two-sided Markets (Amstrong (2002), Caillaud and Jullien (2002), Rochet and Tirole (2003), Gabszewicz and Wauthy (2004), Rochet and Tirole (2004) etc.):

Question of competition between platforms and structure of fees with network externalities and non-neutral fees

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- Our paper:
 - different research question
 - all externalities internalized by price of trade, fees neutral
 - non-market clearing institutions allowed
 - traders learn

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- Alos-Ferrer and Kirchsteiger (2004)
no market designers, only competition between market platforms

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- Buyers: Firms or consumers, buyer n endowed with continuous and monotone demand function $d_n(p)$. $d_n^{-1}(0) > c$.

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- Example for payoff-function:

$$\pi_i^n = \begin{cases} \frac{1}{p_i} = \frac{1 - f_i}{\beta_i c} & \text{if } i \text{ active and } \beta_i \geq 1 \\ 0 & \text{else} \end{cases}$$

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- Markov process with typical state ω given by distribution of traders over platforms; state space Ω

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- If one platform is market-clearing, and the other is favorable for sellers, in the long run traders will coordinate on the biased platform.

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"Competition forces the market designers to introduce non-market clearing platforms."

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If designers are not rational, but have to learn the same way as traders:

Theorem: The support of the limit invariant distribution of the co-learning process of designers and traders consists only of states where at least one platform with $\beta > 1$ exists, and where all trade takes place at such platforms.

4.3.2. Decreasing returns to scale

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- limit invariant distribution of traders choice depends on exact specification of demand, of supply, of the random switching opportunity process, and of the experimentation process;
- Specific example with decreasing returns to scale, where in equilibrium only platforms with $\beta > 1$ are chosen.

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 - multi-homing: Which trades result for a trader, who is active on both platforms?

The impact of non-standard preferences and bounded rationality on markets and market design

Georg Kirchsteiger

I.S.E.O. Summer School June 2009

- One reason of the current crisis: Too little regulation of financial markets

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 - Unconditional belief in unregulated markets, held also by many economists.

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- Belief in unregulated markets seems to be supported by the first and the second welfare theorem.
- "The first and the second welfare theorem of GE theory prove that a free market economy constitutes the best of all possible worlds."
(introductory statement in a graduate macrocourse by a prominent macroeconomist, 1991)

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 - Lack of rationality and of rational expectations

- General topic of this talk

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 - Are the unconditional arguments in favor of unregulated markets convincing?

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 - lack of rationality and rational expectations (money illusion, anecdote based behavior)
 - importance of confidence: multiple pareto-ranked equilibria ("sunspot equilibria")
 - other regarding preferences like fairness, in particular in labor markets; see also seminal paper by Akerlof 1980, Akerlof and Yellen 1990, Dufwenberg and Kirchsteiger 2000, experimental evidence by Fehr, Kirchsteiger and Riedl 1993/1998, among others.

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- In this talk we ask whether these counter-arguments are correct:
 - Can other regarding preferences be ignored when all exchange takes place on large anonymous markets?

- Counter-arguments:
 - If the market is big enough, the market forces wipe out the impact of other regarding preferences.
 - "Hayek hypothesis": If there are inefficiencies, the economy will develop institutions to overcome these inefficiencies - no state intervention needed.
 - e.g. If particular trading rules lead to inefficient outcomes, traders will learn to avoid these rules and replace them by others that lead to efficient outcomes.
- In this talk we ask whether these counter-arguments are correct:
 - Can other regarding preferences be ignored when all exchange takes place on large anonymous markets?
 - Can we expect that actual trading rules promote market clearing when traders are have to learn which set of trading rules to use?

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The impact of other regarding preferences

Standard Arrow-Debreu GE framework:

- economy with different goods

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- utility maximizing consumers that choose demand for different goods

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- But overwhelming experimental and empirical evidence for other regarding preferences (ORPs) like envy, altruism, fairness considerations (see e.g. Gueth et al 1982, Bewley 1998 etc.)
- Which of the positive and normative properties of GE survive incorporation of ORPs?

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 - **distribution of choice sets (opportunity based externalities)**

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The equilibrium prices and allocations are the same with and without ORPs if and only if the ORPs are such the preferences between the own consumption bundles are independent of the actual consumption of the other agents as well as of the profile of budget sets.

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 - Intuition: Even if equilibrium prices and allocations are unaffected by ORPs, ORPs allow for paretoimproving redistributions.
 - Even when the impact of ORPs on prices and allocations is wiped out by competition, ORPs cannot be neglected for welfare analysis.

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- Then, each agent trades only at platforms chosen by him.

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- To close model: numeraire good, that is only traded at a market clearing platform (Dreze 1973)

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 - In addition: Experimentation
- Solution concept - Stochastic Stability: A distribution of agents over the platforms is stochastically stable, if this distribution is observed in the long run in a non-negligible number of periods.

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- 3 Which platforms are used more often in the long run depends on supply and demand, relative speed of learning, and relative size of agents.

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- 1 Results do not change, if the number of agents increases.
- 2 Platforms with stochastic prices, without "law of one price", with individualized price biases, with price caps: Results unchanged.
- 3 In case of constant returns to scale production technology: Only coordination on non-market clearing institutions is stochastically stable - only non-market clearing platforms will exist if platforms are designed by platform designers.

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- There is nothing that guarantees that agents learn to avoid inefficient market institutions.
- **Unconditional belief in unregulated markets is not justified.**

The Role of Other-Regarding Preferences in Competitive Markets

Martin Dufwenberg, Paul Heidhues, Georg Kirchsteiger, Frank Riedel,
Joel Sobel

Introduction

- Plethora of experimental evidence for "other-regarding preferences" (from ultimatum games, dictator games, gift exchange games, etc.)



Models with other-regarding preferences

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Models with other-regarding preferences

- Suspicion: In large anonymous markets, effects of nonselfishness "wiped out" (e.g. Sobel 2005) ⇒

other-regarding preferences ignored e.g. in most micro-based macro models

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other-regarding preferences ignored e.g. in most micro-based macro models
- Under which circumstances is it justified to ignore other-regarding preferences in the positive and normative analysis of large anonymous markets?

- large anonymous markets: markets without strategic interaction, i.e. with price taking behavior \implies

Arrow-Debreu GE economy framework

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other forms of non-selfishness (e.g reciprocity, spitefulness) relate to personal relation in strategic settings, but distributional concerns can have impact on large markets with non-strategic behavior
- not interested in impact of the number of players in strategic situations (like "competition" in ultimatum games, Roth et al 1991)

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- Multi-good economy with other-regarding preferences, selfish counterpart economy

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- price p , $p \in S^{L-1}$, i.e. $\sum_{l \in L} p_l = 1$

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- utility function

$$u_i : \mathbb{R}_+^{L \times I} \times B \rightarrow \mathbb{R}$$

$u_i(x_i, x_{-i}, b)$ is i 's utility from profile of consumption bundles (x_i, x_{-i}) and from choice set profile b .

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- u_i strictly convex over and strictly monotone in own consumption

Price taking behavior assumption in the context of other-regarding preferences

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actual consumption and consumption possibilities taken as given
- Profit maximizing firms: justified by single ownership

Separability

- problem of price-taking consumer i

$$\max_{x_i \in b_i} u_i(x_i, x_{-i}, b)$$

\implies demand function $d_i(x_{-i}, b_i, b_{-i})$

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- **Definition 1:** A consumer i behaves as if classical if $d_i(x_{-i}, b_i, b_{-i})$ is constant in x_{-i} , and b_{-i} .
- **Definition 2:** The preferences of consumer i are separable if for all $x, x' \in \mathbb{R}_+^{L \times I}$, and for all $b, b' \in B$:

$$u_i(x_i, x_{-i}, b) \geq u_i(x'_i, x_{-i}, b) \text{ iff } u_i(x_i, x'_{-i}, b') \geq u_i(x'_i, x'_{-i}, b').$$

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- Separability trivially fulfilled for one-good models with monotonicity in own wealth.

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- separable preferences are the most general class of preferences which generates as if classical behavior
- separable preferences are non-generic

Equilibrium Equivalence

Definition 3: A Walrasian equilibrium is given by (p^*, x^*, y^*, b^*) such that for all $i = 1, \dots, I, j = 1, \dots, J$,

$$p^* y_j^* \geq p^* y_j' \text{ for all } y_j' \in Y_j$$

$$x_i^* = \arg \max_{x_i \in B_i^*} U_i(x, b^*)$$

$$b_i^* = \left\{ x_i : p^* x_i \leq p_i^* \varepsilon_i + \sum_{j \in J} \theta_{ij} p^* y_j^* \right\}$$

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$$\begin{aligned} p^* y_j^* &\geq p^* y_j' \text{ for all } y_j' \in Y_j \\ x_i^* &= \arg \max_{x_i \in B_i^*} U_i(x, b^*) \\ b_i^* &= \left\{ x_i : p^* x_i \leq p_i^* \varepsilon_i + \sum_{j \in J} \theta_{ij} p^* y_j^* \right\} \end{aligned}$$

In equilibrium each firm maximizes its profits for given price p^* , each consumer i chooses her utility maximizing consumption bundle x_i^* for given profile of choice sets B^* , and the profile of choice sets B^* is the profile of budget sets resulting from p^* and y^* .

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 - (i) $L_S = L, I_S = I, J_S = J$;
 - (ii) $Y_{j_S} = Y_j$ for all $j_S = j \in J$;
 - (iii) For all $i_S = i \in I$ and all $j_S = j \in J$ it holds that $\varepsilon_{i_S} = \varepsilon_i$ and $\theta_{i_S j} = \theta_{ij}$;
 - (iv) The preferences of each consumer $i_S \in I_S$, \succeq_{i_S} , are defined over \mathbb{R}_+^L .
 - (v) For all $i_S = i \in I$, for all $x_{i_S} = x_i \in X_i$, for all $x'_{i_S} = x'_i \in X_i$, for all $x_{-i} \in \mathbb{R}_+^{L \times (I-1)}$, and for all $b \in B$ it holds:

$$u_{i_S}(x_i) \geq u_{i_S}(x'_i) \text{ iff } u_i(x_i, x_{-i}, b) \geq u_i(x'_i, x_{-i}, b)$$

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- If all agents have separable preferences, we can define a "selfish counterpart economy" with selfish agents.
- **Definition 4:** For a given economy \mathcal{E} its selfish counterpart economy is characterized by:
 - (i) $L_S = L, I_S = I, J_S = J$;
 - (ii) $Y_{j_S} = Y_j$ for all $j_S = j \in J$;
 - (iii) For all $i_S = i \in I$ and all $j_S = j \in J$ it holds that $\varepsilon_{i_S} = \varepsilon_i$ and $\theta_{i_S j} = \theta_{ij}$;
 - (iv) The preferences of each consumer $i_S \in I_S, \succeq_{i_S}$, are defined over \mathbb{R}_+^L .
 - (v) For all $i_S = i \in I$, for all $x_{i_S} = x_i \in X_i$, for all $x'_{i_S} = x'_i \in X_i$, for all $x_{-i} \in \mathbb{R}_+^{L \times (I-1)}$, and for all $b \in B$ it holds:

$$u_{i_S}(x_i) \geq u_{i_S}(x'_i) \text{ iff } u_i(x_i, x_{-i}, b) \geq u_i(x'_i, x_{-i}, b)$$

- Note: Definition requires separability

Equilibrium Equivalence

- **Theorem 2:** If all agents have separable preferences that are strictly monotone in own consumption, the set of Walrasian equilibria of an economy with other-regarding preferences \mathcal{E} coincides with the set of Walrasian equilibria of its selfish counterpart economy.

Proof: Immediate consequence of Theorem 1

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Proof: Immediate consequence of Theorem 1

- Remark: If separability does not hold, we can define a selfish counterpart economy for any given equilibrium, and show that this equilibrium is also an equilibrium of the selfish counterpart economy.

Problem: Multiplicity of equilibria of the original as well as of the counterpart economy.

Efficiency

- For separable preferences "internal" utility function $m_i : \mathbb{R}_+^L \rightarrow \mathbb{R}$ represents "internal" preferences over own consumption bundles.

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Internal Efficiency

- If all agents have separable, locally nonsatiated preferences, any Walrasian equilibrium allocation is efficient with respect to the internal preferences. (First Welfare Theorem)
- If all agents have separable, locally nonsatiated preferences, any allocation efficient with respect to the internal preferences is a Walrasian equilibrium for an appropriate choice of the initial endowment. (Second Welfare Theorem)

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- **Theorem 3:** If SM holds, then every Parto-efficient allocation can be achieved as a Walrasian equilibrium by a suitable lump sum transfer.
- But: Even with SM, the Walrasian equilibria of a particular economy might be inefficient.

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Efficiency with Opportunity-Based Externalities

- Utility depends on own consumption bundle and on choice set profile
- Which choice set profiles are feasible?
- Assume all choice sets that are budget sets, i.e. for all b_i there exists a price vector $p(b_i)$ and a wealth level $w(b_i)$ inducing b_i .
- **Definition 5:** $(x, y, b) \in \mathbb{R}^{L \times I} \times Y \times B$ is feasible for a price p , iff for all $i \in I, j \in J$, and $l \in L$ it holds:

$$\begin{aligned} \text{i)} \quad & y_j \in Y_j \\ \text{ii)} \quad & \sum_{i \in I} x_{il} \leq \sum_{i \in I} \varepsilon_{il} + \sum_{j \in J} y_{jl} \\ \text{iii)} \quad & x_i \in b_i \\ \text{iv)} \quad & p(b_i) = p \text{ for all } i = 1, \dots, I \\ \text{v)} \quad & \sum_{i \in I} w(b_i) = \sum_{i \in I} p \varepsilon_i + \sum_{j \in J} p y_j \end{aligned}$$

Definition 6: In an economy \mathcal{E} with distributional concerns a triple (x, y, b) is efficient with respect to a price vector p iff

i) (x, y, b) is feasible for p .

ii) there does not exist another triple (x', y', b') which is feasible for p , and for which it holds:

$$u_i(x_i, b) \leq u_i(x'_i, b') \text{ for all } i \in I, \text{ and}$$

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Note: Weak form of efficiency - no changes of prices allowed

- $d_i(b_i)$ denotes i 's optimal consumption bundle for budget set b_i .

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- **Theorem 4:** Under RLP, any equilibrium outcome (x^*, y^*, w^*) is efficient with respect to the equilibrium price vector p^* .

When is RLP fulfilled?

- Example: i evaluates budget set b_k by i 's internal utility from i 's optimal consumption bundle in b_k .

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Theorem 5: RLP is fulfilled, whenever

- i) I is large enough, r is envious or altruistic, and exhibits a utility function of the form

$$u_r(x_r, b) = m_r(x_r) + \frac{\beta}{I-1} \sum_{i \neq r} m_r(d_r(b_i))$$

with $\beta > -1$.

- ii) r exhibits preferences represented by

$$u_r(x_r, b) = m_r(x_r) + \beta \left| m_r(d_r(b_r)) - \frac{\sum_{i \in I} m_r(d_r(b_i))}{I} \right|$$

with $-1 < \beta < 0$.

- iii) I is large enough, and r exhibits a utility function of the form

$$u_m(x_r, b) = m_r(x_r) - \frac{\alpha}{I-1} \sum_i \max\{m_r(d_r(b_i)) - m_r(x_r), 0\} \\ - \frac{\beta}{I-1} \sum_k \max\{m_r(x_r) - m_r(d_r(b_k)), 0\}$$

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- RLP also fulfilled for the original one-good versions of these models
- Same result for indirect utility functions, which are not money proportional, but with marginals bounded from above and away from zero.

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- Under separability, negligence of other regarding preferences is justified for positive analysis.
- For normative analysis, results are mixed - stronger restrictions are required to justify non-inclusion of other regarding preferences.
- To be sure to have positive and normative impacts, distributional concerns require market imperfections, i.e. non-price taking behaviour.